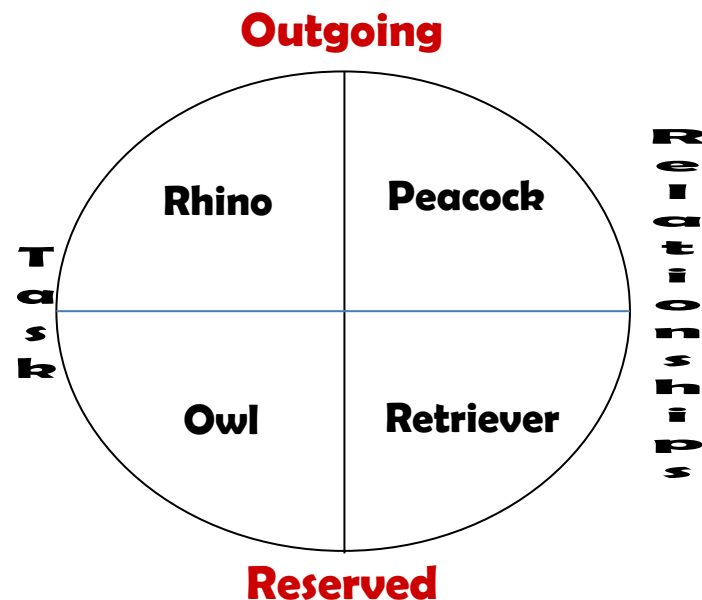
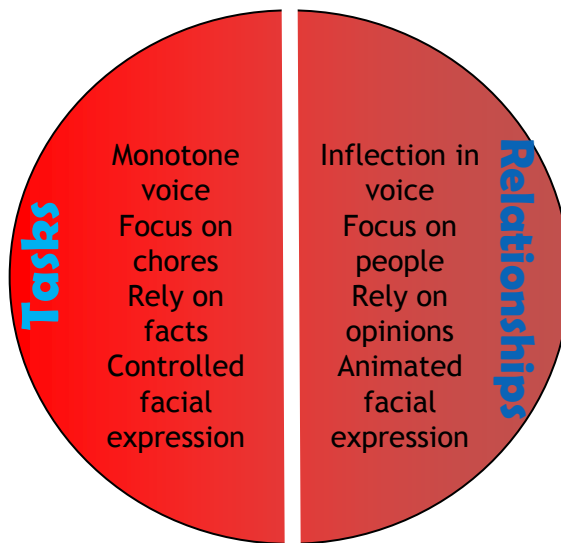
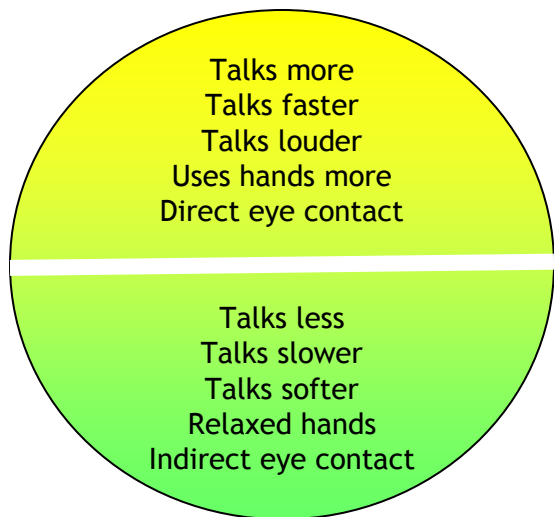


Outgoing & More Assertive



Reserved & Less Assertive

LEARNING OBJECTIVE:

Student will learn the four behavioral styles of the DISC model and how they appear to others.

INSTRUCTIONS: Distribute the handout to students after viewing the video. Invite students to share their answers to question #1.

CLASS DISCUSSION POINTS

1. To “connect” with someone means to understand and feel comfortable with them.
2. Invite students to study the specific behaviors above to help them find their style.
3. Why is it beneficial to “connect” with others?
4. Why do you think you have more difficulty “connecting” with some people than with others?

1

Which of the four styles is most like you the majority of the time?

Shared answer

2

With which of the four styles do you have the most difficulty connecting? (Feeling comfortable with them)

Private answer